

Daigas Group Business Plan for FY2022.3

March 10, 2021
Osaka Gas Co., Ltd.

1. Main Focus in FY2022.3

In FY2022.3, the first year of the Medium-term Management Plan 2023, the Daigas Group will start to implement initiatives under the Plan to make steady progress in becoming what the group aims to be and achieving sustainable and robust growth for many years to come while tackling challenges posed by the uncertainty in the business environment due to the increasingly complicated international situation and the spread of COVID-19.

We will steadily promote initiatives to maximize the three types of value for a sustainable future as outlined in the Medium-Term Management Plan 2023: "Achieving a low-carbon/carbon neutral society," "Establishing lifestyles and businesses adjusted to the new normal," and "Enhancing resilience of customers and society," in each of our business areas, which are the Domestic Energy Business, International Energy Business, and Life & Business Solutions Business.

2. Financial plan

For FY2022.3, we plan to achieve consolidated net sales of 1,405.0 billion yen, operating profit of 80.5 billion yen, ordinary profit of 95.0 billion yen, and profit attributable to owners of parent of 70.5 billion yen.

	Consolidated		
	FY2021.3 Forecasts (billion yen)	FY2022.3 Plan (billion yen)	Rate of change (%)
Net sales	1,330.0	1,405.0	+5.6
Operating profit	88.5	80.5	-9.0
Ordinary profit	100.0	95.0	-5.0
Profit attributable to owners of parent	71.5	70.5	-1.4
EBITDA	200.0	200.0	±0
ROIC	---	4.4%	---
ROE	7.0%	6.6%	---

For FY2022.3, we plan to achieve consolidated segment profit of 94.5 billion yen.

	Segment Profit		
	FY2021.3 Forecasts (billion yen)	FY2022.3 Plan (billion yen)	Rate of change (%)
Domestic Energy	68.0	45.5	-33.1
Electricity (included in Domestic Energy)	15.0	15.0	±0
International Energy	16.5	31.0	+87.9
Life & Business Solutions	19.0	19.0	±0
Adjustments	0.0	-1.0	---
Consolidated	103.5	94.5	-8.7

< FY2022.3 financial plan is based on following assumptions. >

Crude oil price (all-Japan CIF price): 60 dollars per barrel

Exchange rate: 105 yen per dollar

3. Gas Sales Volume and Electricity Sales Volume Plan

For FY2022.3, we plan to achieve non-consolidated gas sales volume of 6,956 million m³ (a 0.6% increase from FY2021.3 forecast) and consolidated electricity sales volume of 18,024 GWh (a 8.8% increase from FY2021.3 forecast).

[Gas sales volume (Non-consolidated)] calculated based on 45 MJ/m³

Residential	1,695 million m ³ (-6.7%)
Non residential	5,261 million m ³ (+3.2%)
Total gas sales volume	6,956 million m ³ (+0.6%)

(Consolidated) Gas sales volume	6,987 million m ³ (+0.5%)
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[Consolidated electricity sales volume (Domestic)]

Total	18,024 GWh (+8.8%)
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Figures in parentheses represent the rate of change compared with FY2021.3 forecasts.

4. Investment Plan

For FY2022.3, we plan to invest 259 billion yen on a consolidated basis.

	Investment amount
Investment for quality improvement	69.0 billion yen
Domestic Energy	70.0 billion yen
International Energy	64.0 billion yen
Life & Business Solutions	56.0 billion yen
Investment for growth	190.0 billion yen
Total investment	259.0 billion yen