

## Gas Sales Volume

March 2016

18 April 2016  
Osaka Gas Co., Ltd.

### **F.Y. 2016 (ending March 2016)**

Gas sales volumes for the fiscal year ended March 2016 totaled 8,021 million cubic meters, decreased by 2.9% from the last year.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume decreased by 4.7% from the last year due to higher temperatures of the air and water in winter which caused hot water and heating demand decrease.

#### [Non-Residential - Industrial]

The gas sales volumes decreased by 1.8% from the last year due to decrease in capacity utilization of our customers' facilities.

#### [Non-Residential - Commercial]

The gas sales volumes decreased by 2.9% from the last year due to decrease in capacity utilization of our customers' facilities and higher temperatures of the air in winter which caused heating demand decrease.

#### [Non-Residential - Public and Medical]

The gas sales volumes decreased by 5.1% from the last year due to decrease in capacity utilization of our customers' facilities and higher temperatures of the air in winter which caused heating demand decrease.

#### [Wholesale]

The gas sales volumes decreased by 1.0% from the last year.

### **March 2016**

In March, monthly gas sales volumes totaled 814 million cubic meters, decreased by 0.2% from the previous year. The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume increased by 0.2% from the previous year due to longer meter reading schedules.

#### [Non-Residential - Industrial]

The gas sales volume increased by 0.2% from the previous year due to our marketing effort to create new demand.

#### [Non-Residential - Commercial]

The gas sales volume decreased by 0.9% from the previous year due to decrease in capacity utilization of our customers' facilities and higher temperatures of the air which caused heating demand decrease.

#### [Non-Residential - Public and Medical]

The gas sales volume decreased by 1.4% from the previous year due to decrease in capacity utilization of our customers' facilities and higher temperatures of the air which caused heating demand decrease.

#### [Wholesale]

The gas sales volumes decreased by 3.2% from previous year.

The details are as follows;

1. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Mar-16	Mar-15	Change (%)	FY2016.3 Apr.-Mar.	FY2015.3 Apr.-Mar.	Change (%)	
Number of newly built houses		21,304	21,146	100.7%	109,457	106,836	102.5%	
Number of Customers (1,000 households)	Residential	6,903	6,849	100.8%	—	—	—	
	Non-residential	349	346	100.9%	—	—	—	
	Total	7,252	7,196	100.8%	—	—	—	
Gas Sales Volume (1,000m <sup>3</sup> )	Residential	275,441	274,907	100.2%	2,083,235	2,186,157	95.3%	
	Non-residential	Industrial	363,025	362,123	100.2%	4,058,994	4,133,491	98.2%
		Commercial	71,731	72,378	99.1%	832,758	857,241	97.1%
		Public and Medical	58,290	59,120	98.6%	576,814	608,113	94.9%
	Total	493,046	493,621	99.9%	5,468,566	5,598,844	97.7%	
	Total	768,487	768,527	100.0%	7,551,801	7,785,001	97.0%	
	Wholesales	45,325	46,817	96.8%	468,915	473,866	99.0%	
Total	813,812	815,345	99.8%	8,020,715	8,258,868	97.1%		

2. Atmospheric Temperature and Water Temperature

	February			March		
	Feb-16	Feb-15	Change	Mar-16	Mar-15	Change
Atmospheric Temperature (C)	7.4	6.9	+0.5	10.8	10.2	+0.6
Water Temperature (C)*	8.9	7.9	+1.0	11.1	9.9	+1.2

\* Measured by Osaka Gas