

## Gas Sales Volume

January 2016

17 February 2016  
Osaka Gas Co., Ltd.

In January, monthly gas sales volume totaled 804 million cubic meters, down by 10.3% from the previous year. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume decreased by 15.2% from the previous year, due to higher temperatures of the air and water which caused hot water and heating demand decrease.

### [Non-Residential - Industrial]

The gas sales volume decreased by 3.5% from the previous year, due to decrease in capacity utilization of our customers' facilities and shorter meter reading schedules.

### [Non-Residential - Commercial]

The gas sales volume decreased by 13.2% from the previous year, due to decrease in capacity utilization of our customers' facilities and higher temperatures of the air which caused heating demand decrease.

### [Non-Residential - Public and Medical]

The gas sales volume decreased by 16.4% from the previous year, due to decrease in capacity utilization of our customers' facilities and higher temperatures of the air which caused heating demand decrease.

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Jan-16	Change from Jan-15
Number of newly built houses		7,995	107.9%
Gas Sales (1,000m <sup>3</sup> )	Residential	293,958	84.8%
	Non-residential	468,217	93.1%
	Wholesale	41,962	88.6%
Total volume of gas sales		804,137	89.7%

### 2. Temperature and Water Temperature

	December			January		
	Dec-15	Dec-14	Change	Jan-16	Jan-15	Change
Temperature (C)	10.1	6.8	+3.3	6.8	6.1	+0.7
Water Temperature (C)*	12.7	10.1	+2.6	9.3	7.7	+1.6

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Jan-16	Jan-15	Change (%)	FY2016.3 Apr.-Jan.	FY2015.3 Apr.-Jan.	Change (%)	
Number of newly built houses		7,995	7,412	107.9%	77,159	76,923	100.3%	
Number of Customers (1,000 households)	Residential	6,884	6,830	100.8%	—	—	—	
	Non-residential	348	345	100.9%	—	—	—	
	Total	7,232	7,176	100.8%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	293,958	346,453	84.8%	1,527,483	1,615,536	94.5%	
	Non-residential	Industrial	336,449	348,549	96.5%	3,345,136	3,433,441	97.4%
		Commercial	75,309	86,807	86.8%	687,694	709,252	97.0%
		Public and Medical	56,458	67,509	83.6%	457,384	485,797	94.2%
		Total	468,217	502,865	93.1%	4,490,214	4,628,491	97.0%
	Total	762,175	849,318	89.7%	6,017,697	6,244,027	96.4%	
	Wholesales	41,962	47,362	88.6%	377,135	383,306	98.4%	
Total	804,137	896,680	89.7%	6,394,832	6,627,333	96.5%		