Gas Sales Volume March 2015

16 April 2015 Osaka Gas Co., Ltd.

F.Y. 2015 (ending March 2015)

Gas sales volumes for the fiscal year ending March 2015 totaled 8,259 million cubic meters, down 3.1% from the last year. The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume decreased by 0.5% from the last year due to higher air temperatures in winter than the previous year which depressed heating demand and higher water temperatures in early spring which depressed hot-water demand.

[Non-Residential - Industrial]

The gas sales volumes decreased by 4.5% from the last year due to the expiry of PPA of IPP and change of classification of gas used from non-regulated to self-use and the decrease in capacity utilization of our customers' facilities.

[Non-Residential - Commercial, Public and Medical]

The gas sales volumes decreased by 3.7% in commercial sector and by 4.7% in public and medical sectors from the last year due to the decreased air-cooling demand as the air temperatures were lower in summer than the previous year.

[Wholesale]

The gas sales volumes increased by 1.0% from the previous year.

March 2015

In March, monthly gas sales volumes totaled 815 million cubic meters, down by 4.5% from the previous year. The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume decreased by 3.0% from the same month last year due to the depressed heating demand as the air temperatures were higher during the month than the previous year.

[Non-Residential - Industrial]

The gas sales volume decreased by 7.6% from the same month last year due to the expiry of PPA of IPP and change of classification of gas used from non-regulated to self-use and the decrease in capacity utilization of our customers' facilities.

[Non-Residential - Commercial, Public and Medical]

The gas sales volume decreased by 2.2% each in commercial sector and in public and medical sectors from the same month last year due to the depressed heating demand as the air temperatures were higher during the month than the previous year.

[Wholesale]

The gas sales volumes increased by 6.5% from the same month last year.

The details are as follows;

1. Cumulative Gas Sales Vo	Mar-15	Mar-14	Change	FY2015.3	FY2014.3	Change		
			Wiai-15	Iviai-14	(%)	AprMar.	AprMar.	(%)
Number of newly built houses			21, 146	23,045	91.8%	106, 836	102,093	104.6%
Number of	Residential		6,849	6,794	100.8%	-	—	—
Customers	Non-residential		346	342	101.2%	_	—	_
(1,000 households)		Total	7, 196	7, 136	100.8%	_	_	_
	Residential		274, 907	283, 412			2, 198, 030	99. 5%
Gas Sales Volume	Non-residential	Industrial	362, 123	391, 881	92.4%	4, 133, 491	4, 328, 567	95.5%
		Commercial	72, 378	74,022	97.8%	857, 241	889, 809	96.3%
		Public and Medical	59, 120	60, 438	97.8%	608, 113	638, 094	95.3%
$(1,000m^3)$	Total		493, 621	526, 341	93.8%	5, 598, 844	5, 856, 470	95.6%
	Total		768, 527	809, 753	94.9%	7, 785, 001	8, 054, 499	96.7%
	Wholesales		46, 817	43, 972	106.5%	473, 866	469, 394	101.0%
Total			815, 345	853, 725	95.5%	8, 258, 868	8, 523, 894	96.9%

1. Cumulative Gas Sales Volume $(1m^3=45MJ)$

2. Atmospheric Temperature and Water Temperature

		February		March			
	Feb-15	Feb-14	Change	Mar-15	Mar-14	Change	
Atmospheric Temperature (C)	6.9	5.8	+1.1	10.2	9.9	+0.3	
Water Temperature (C)*	7.9	7.9	+0.0	9.9	10.1	-0.2	

* Measured by Osaka Gas