

## Gas Sales Volume

February 2015

17 March 2015  
Osaka Gas Co., Ltd.

In February, monthly gas sales volume totaled 816 million cubic meters, down 3.3% from the previous year. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume increased by 0.4% from the same month last year due to longer meter reading schedules despite the decreased demand of heating as the air temperatures were higher during the month than the previous year.

### [Non-Residential - Industrial]

The gas sales volume decreased by 8.0% from the same month last year due to decrease in capacity utilization of our customers' facilities and the expiry of PPA of IPP and change of classification of gas used from non-regulated to self-use.

### [Non-Residential - Commercial]

The gas sales volume decreased by 0.5% from the same month last year due to the decreased heating demand as the the air temperatures were higher during the month than the previous year despite our marketing efforts to create new demand.

### [Non-Residential - Public and Medical]

The gas sales volume increased by 0.5% from the same month last year due to our marketing efforts to create new demand.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Feb-15	Change from Feb-14
Number of newly built houses		8,767	96.3%
Gas Sales (1,000m <sup>3</sup> )	Residential	295,715	100.4%
	Non-residential	476,733	94.2%
	Wholesale	43,743	101.2%
Total volume of gas sales		816,190	96.7%

### 2. Temperature and Water Temperature

	January			February		
	Jan-15	Jan-14	Change	Feb-15	Feb-14	Change
Temperature (C)	6.1	5.9	+0.2	6.9	5.8	+1.1
Water Temperature (C)*	7.7	8.1	-0.4	7.9	7.9	+0.0

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Feb-15	Feb-14	Change (%)	FY2015.3 Apr.-Feb.	FY2014.3 Apr.-Feb.	Change (%)	
Number of newly built houses		8,767	9,107	96.3%	85,690	79,048	108.4%	
Number of Customers (1,000 households)	Residential	6,839	6,783	100.8%	—	—	—	
	Non-residential	346	342	101.2%	—	—	—	
	Total	7,185	7,125	100.8%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	295,715	294,519	100.4%	1,911,251	1,914,618	99.8%	
	Non-residential	Industrial	337,926	367,354	92.0%	3,771,368	3,936,686	95.8%
		Commercial	75,611	76,020	99.5%	784,863	815,787	96.2%
		Public and Medical	63,196	62,879	100.5%	548,993	577,656	95.0%
	Total	476,733	506,253	94.2%	5,105,223	5,330,129	95.8%	
	Total	772,447	800,772	96.5%	7,016,474	7,244,746	96.8%	
	Wholesales	43,743	43,217	101.2%	427,049	425,422	100.4%	
Total	816,190	843,989	96.7%	7,443,523	7,670,169	97.0%		