Gas Sales Volume March 2014

16 April 2014 Osaka Gas Co., Ltd.

F.Y. 2014 (ending March 2014)

Gas sales volumes for the fiscal year ending March 2014 totaled 8,524 million cubic meters, up 0.2% from the previous year. The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume decreased by 3.3% from the previous year due to higher temperatures of the air and water, which caused decrease of hot water and heating demand.

[Non-Residential - Industrial]

The gas sales volumes increased by 2.5% from the previous year, due to our marketing effort to develop new demand.

[Non-Residential - Commercial, Public and Medical]

The gas sales volumes decreased by 0.9% in commercial sector and by 0.6% in public and medical sectors from the previous year, due to our customers' energy conservation trend.

[Wholesale]

The gas sales volumes increased by 0.1% from the previous year.

March 2014

In March, monthly gas sales volumes totaled 854 million cubic meters, up by 3.3% from the previous year. The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume increased by 1.6% from the previous year due to lower temperatures in March which caused increase of heating demand.

[Non-Residential - Industrial]

The gas sales volume increased by 4.8% from the previous year due to longer meter reading schedules and our marketing effort to develop new demand.

[Non-Residential - Commercial, Public and Medical]

The gas sales volume increased by 2.1% in commercial sector and by 0.3% in public and medical sectors from the previous year, due to our marketing effort to develop new demand.

[Wholesale]

The gas sales volumes increased by 7.0% from the previous year.

The details are as follows;

Mar-14 Mar-13 Change FY2014.3 FY2013.3 Change (%) Apr.-Mar. Apr.-Mar. (%) Number of newly built houses 23,045 20,455 112.7% 102,093 91, 237 111.9% Number of Residential — _ 6,794 6,747 100.7% _ Non-residential _ Customers 342 339 101.0% _ _ (1,000 households) Total 7,136 7,086 100.7% _ Residential 283, 412 278,889 101.6% 2, 198, 030 2,272,500 96.7% Industrial 391,881 373, 818 104.8% 4, 328, 567 4,221,518 102.5% Non-residentia Commercial 74,022 72, 504 102.1% 889,809 897, 697 99.1% Public and Gas Sales Volume 60,438 60,238 100.3% 638,094 642,004 99.4% Medical Total $(1,000m^3)$ 526, 341 506, 560 103.9% 5,856,470 5,761,219 101.7% Total 809,753 785, 449 8,054,499 100.3% 103.1% 8,033,718 Wholesales 43,972 41,079 107.0% 469, 394 469, 115 100.1% Total 853, 725 826, 528 103.3% 8, 523, 894 8,502,833 100.2%

1. Cumulative Gas Sales Volume $(1m^3=45MJ)$

2. Temperature and Water Temperature

	February			March		
	Feb-14	Feb-13	Change	Mar-14	Mar-13	Change
Temperature (C)	5.8	5.6	+0.2	9.9	10.7	-0.8
Water Temperature (C)*	7.9	7.6	+0.3	10.1	10.3	-0.2

* Measured by Osaka Gas