

## Gas Sales Volume

January 2014

19 February 2014  
Osaka Gas Co., Ltd.

In January, monthly gas sales volume totaled 929 million cubic meters, up 0.9% from the previous year. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume decreased by 3.5% from the previous year due to higher temperatures of the air and water in December and January, which caused decrease of hot water and heating demand.

### [Non-Residential - Industrial]

The gas sales volume increased by 7.4% from the previous year due to our marketing effort to develop new demand and increase in capacity utilization of our customers' facilities.

### [Non-Residential - Commercial]

The gas sales volume decreased by 3.7% from the previous year due to higher temperatures in December and January which caused decrease of heating demand.

### [Non-Residential - Public and Medical]

The gas sales volume decreased by 5.9% from the previous year due to higher temperatures in December and January which caused decrease of heating demand.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Jan-14	Change from Jan-13
Number of newly built houses		7,320	115.4%
Gas Sales (1,000m <sup>3</sup> )	Residential	351,242	96.5%
	Non-residential	528,188	103.6%
	Wholesale	49,921	104.5%
	Total volume of gas sales	929,352	100.9%

### 2. Temperature and Water Temperature

	December			January		
	Dec-13	Dec-12	Change	Jan-14	Jan-13	Change
Temperature (C)	7.8	6.6	+1.2	5.9	5.2	+0.7
Water Temperature (C)*	10.6	9.9	+0.7	8.1	7.6	+0.5

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Jan-14	Jan-13	Change (%)	FY2014.3 Apr.-Jan.	FY2013.3 Apr.-Jan.	Change (%)	
Number of newly built houses		7,320	6,341	115.4%	69,941	63,115	110.8%	
Number of Customers (1,000 households)	Residential	6,774	6,732	100.6%	—	—	—	
	Non-residential	341	338	101.0%	—	—	—	
	Total	7,115	7,070	100.6%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	351,242	363,794	96.5%	1,620,099	1,706,241	95.0%	
	Non-residential	Industrial	375,876	350,125	107.4%	3,569,332	3,496,498	102.1%
		Commercial	85,726	88,994	96.3%	739,767	752,130	98.4%
		Public and Medical	66,586	70,773	94.1%	514,777	519,810	99.0%
	Total	528,188	509,892	103.6%	4,823,876	4,768,438	101.2%	
	Total	879,430	873,686	100.7%	6,443,975	6,474,679	99.5%	
	Wholesales	49,921	47,754	104.5%	382,205	384,634	99.4%	
Total	929,352	921,440	100.9%	6,826,180	6,859,313	99.5%		