

## Gas Sales Volume

October 2013

19 November 2013  
Osaka Gas Co., Ltd.

In October, monthly gas sales volume totaled 617 million cubic meters, up 2.7% from the previous year. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume increased by 4.6% from the previous year due to longer meter reading schedules.

### [Non-Residential - Industrial]

The gas sales volume increased by 5.0% from the previous year due to our marketing effort to develop new demand and increase in capacity utilization of our customers' facilities.

### [Non-Residential - Commercial]

The gas sales volume decreased by 1.5% from the previous year due to lower temperatures which caused cooling demand decrease.

### [Non-Residential - Public and Medical]

The gas sales volume decreased by 4.5% from the previous year due to lower temperatures which caused cooling demand decrease.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Oct-13	Change from Oct-12
Number of newly built houses		8,935	121.5%
Gas Sales (1,000m <sup>3</sup> )	Residential	99,227	104.6%
	Non-residential	480,968	102.9%
	Wholesale	36,822	95.5%
	Total volume of gas sales	617,018	102.7%

### 2. Temperature and Water Temperature

	September			October		
	Sep-13	Sep-12	Change	Oct-13	Oct-12	Change
Temperature (C)	25.1	26.0	-0.9	20.8	19.3	+1.5
Water Temperature (C)*	25.2	26.7	-1.5	21.9	21.2	+0.7

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Oct-13	Oct-12	Change (%)	FY2014.3 Apr.-Oct.	FY2013.3 Apr.-Oct.	Change (%)	
Number of newly built houses		8,935	7,354	121.5%	48,603	44,144	110.1%	
Number of Customers (1,000 households)	Residential	6,764	6,722	100.6%	—	—	—	
	Non-residential	340	337	101.0%	—	—	—	
	Total	7,104	7,058	100.7%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	99,227	94,836	104.6%	888,455	926,193	95.9%	
	Non-residential	Industrial	360,197	343,099	105.0%	2,492,472	2,465,246	101.1%
		Commercial	72,049	73,173	98.5%	530,337	537,131	98.7%
		Public and Medical	48,723	50,995	95.5%	364,240	363,931	100.1%
	Total	480,968	467,267	102.9%	3,387,049	3,366,307	100.6%	
	Total	580,195	562,103	103.2%	4,275,503	4,292,500	99.6%	
	Wholesales	36,822	38,547	95.5%	257,135	260,841	98.6%	
Total	617,018	600,650	102.7%	4,532,638	4,553,341	99.5%		