

## **Gas Sales Volume**

September 2013

17 October 2013  
Osaka Gas Co., Ltd.

### **First half of F.Y. 2014 (ending March 2014)**

Gas sales volume for the first half of the fiscal year ending March 2014 totaled 3,916 million cubic meters, down 0.9% from the previous year.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume decreased by 5.1% from the previous year, due to higher temperatures of the air and water for the period which caused decrease of hot water and heating demand.

#### [Non-Residential - Industrial]

The gas sales volume increased by 0.5% from the previous year, due to our marketing effort to create new demand.

#### [Non-Residential - Commercial]

The gas sales volume decreased by 1.2% from the previous year, due to our customers' energy conservation trend.

#### [Non-Residential - Public and Medical]

The gas sales volume increased by 0.8% from the previous year, due to higher temperatures in summer which caused cooling demand increase.

#### [Wholesale]

The gas sales volume decreased by 0.9% from the previous year.

### **September 2013**

In September, monthly gas sales volume totaled 636 million cubic meters, up 2.5% from the previous year.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume increased by 4.1% from the previous year, due to lower water temperatures in September, which caused increase of hot water demand.

#### [Non-Residential - Industrial]

The gas sales volume increased by 4.6% from the previous year, due to our marketing effort to create new demand and longer meter reading schedules.

#### [Non-Residential - Commercial]

The gas sales volume decreased by 2.8% from the previous year, due to lower temperatures, which caused decrease of air-conditioning demand.

#### [Non-Residential - Public and Medical]

The gas sales volume decreased by 3.7% from the previous year, due to lower temperatures, which caused decrease of air-conditioning demand.

#### [Wholesale]

The gas sales volume increased by 6.9% from the previous year.

The details are as follows;

1. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Sep-13	Sep-12	Change (%)	FY2014.3 Apr.-Sep.	FY2013.3 Apr.-Sep.	Change (%)	
Number of newly built houses		7,282	7,214	100.9%	39,668	36,790	107.8%	
Number of Customers (1,000 households)	Residential	6,762	6,720	100.6%	—	—	—	
	Non-residential	340	336	101.0%	—	—	—	
	Total	7,101	7,057	100.6%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	75,721	72,768	104.1%	789,228	831,356	94.9%	
	Non-residential	Industrial	362,390	346,580	104.6%	2,132,275	2,122,146	100.5%
		Commercial	94,697	97,453	97.2%	458,288	463,958	98.8%
		Public and Medical	66,389	68,963	96.3%	315,517	312,936	100.8%
	Total	523,475	512,995	102.0%	2,906,080	2,899,040	100.2%	
	Total	599,196	585,763	102.3%	3,695,308	3,730,397	99.1%	
	Wholesales	36,866	34,483	106.9%	220,313	222,294	99.1%	
Total	636,062	620,246	102.5%	3,915,621	3,952,691	99.1%		

(References) Average temperatures and water temperatures

	August			September		
	2013	2012	Change	2013	2012	Change
temperatures	30.0	29.4	+0.6	25.1	26.0	-0.9
water temperatures	28.6	28.0	+0.6	25.2	26.7	-1.5