

Gas Sales Volume

July 2013

16 August 2013
Osaka Gas Co., Ltd.

In July, monthly gas sales volume totaled 660 million cubic meters, up 1.5% from the previous year. The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume decreased by 7.1% from the previous year due to higher water temperatures which caused hot water demand decrease.

[Non-Residential - Industrial]

The gas sales volume increased by 3.0% from the previous year due to increase in capacity utilization of our customers' facilities and our marketing effort to create new demand.

[Non-Residential - Commercial]

The gas sales volume increased by 2.5% from the previous year due to higher temperatures which caused cooling demand increase.

[Non-Residential - Public and Medical]

The gas sales volume increased by 5.5% from the previous year due to higher temperatures which caused cooling demand increase.

The details are as follows;

1. Gas Sales Volume (1m³ = 45MJ)

| | | Jul-13 | Change from July-12 |
|-------------------------------------|---------------------------|---------|---------------------|
| Number of newly built houses | | 6,953 | 119.8% |
| Gas Sales (1,000m ³) | Residential | 94,904 | 92.9% |
| | Non-residential | 523,957 | 103.2% |
| | Wholesale | 40,678 | 103.0% |
| | Total volume of gas sales | 659,540 | 101.5% |

2. Temperature and Water Temperature

| | June | | | July | | |
|------------------------|--------|--------|--------|--------|--------|--------|
| | Jun-13 | Jun-12 | Change | Jul-13 | Jul-12 | Change |
| Temperature (C) | 24.3 | 23.0 | +1.3 | 28.5 | 27.8 | +0.7 |
| Water Temperature (C)* | 23.1 | 21.5 | +1.6 | 26.3 | 24.6 | +1.7 |

* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m³=45MJ)

| | | Jul-13 | Jul-12 | Change (%) | FY2014.3 Apr.-Jul. | FY2013.3 Apr.-Jul. | Change (%) | |
|---|-----------------|--------------------|---------|------------|-----------------------|-----------------------|------------|--------|
| Number of newly built houses | | 6,953 | 5,806 | 119.8% | 25,982 | 23,152 | 112.2% | |
| Number of Customers (1,000 households) | Residential | 6,756 | 6,714 | 100.6% | — | — | — | |
| | Non-residential | 339 | 336 | 101.0% | — | — | — | |
| | Total | 7,095 | 7,050 | 100.6% | — | — | — | |
| Gas Sales (1,000m ³) | Residential | 94,904 | 102,102 | 92.9% | 639,565 | 678,916 | 94.2% | |
| | Non-residential | Industrial | 389,342 | 378,140 | 103.0% | 1,419,091 | 1,423,647 | 99.7% |
| | | Commercial | 79,273 | 77,321 | 102.5% | 265,954 | 269,874 | 98.5% |
| | | Public and Medical | 55,343 | 52,448 | 105.5% | 179,145 | 174,686 | 102.6% |
| | Total | 523,957 | 507,909 | 103.2% | 1,864,190 | 1,868,207 | 99.8% | |
| | Total | 618,861 | 610,011 | 101.5% | 2,503,755 | 2,547,123 | 98.3% | |
| | Wholesales | 40,678 | 39,502 | 103.0% | 147,893 | 150,334 | 98.4% | |
| Total | 659,540 | 649,513 | 101.5% | 2,651,648 | 2,697,457 | 98.3% | | |