Gas Sales Volume March 2013

16 April 2013 Osaka Gas Co., Ltd.

F.Y. 2013 (ending March 2013)

Gas sales volumes for the fiscal year ending March 2013 totaled 8,503 million cubic meters, down 2.1% from the previous year. The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volumes remained as the same as previous year.

[Non-Residential - Industrial]

The gas sales volumes decreased by 3.1% from the previous year, due to decrease in capacity utilization of our customers' facilities.

[Non-Residential - Commercial, Public and Medical]

The gas sales volumes decreased by 3.1% in commercial sector and by 0.9% in public and medical sectors from the previous year, due to our customers' energy conservation trend.

[Wholesale]

The gas sales volumes decreased by 2.3% from the previous year.

March 2013

In March, monthly gas sales volumes totaled 827 million cubic meters, down by 7.2% from the previous year. The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume decreased by 8.5% from the previous year due to higher temperatures of the air and water which caused decrease of hot water and heating demand.

[Non-Residential - Industrial]

The gas sales volume decreased by 6.1% from the previous year due to decrease in capacity utilization of our customers' facilities.

[Non-Residential - Commercial, Public and Medical]

The gas sales volume decreased by 8.2% in commercial sector and by 8.6% in public and medical sectors from the previous year, due to shorter meter reading schedules and higher temperatures which caused heating demand decrease.

[Wholesale]

The gas sales volumes decreased by 4.5% from the previous year.

The details are as follows;

1. Cumulative Gas Sales Volume $(1m^3=45MJ)$

			Mar-13	Mar-12	Change	FY2013.3	FY2012.3	Change
					(%)	AprMar.	AprMar.	(%)
Number of newly built houses			20, 455	16, 784	121.9%	91, 237	81,025	112.6%
Number of	Residential		6,747	6,710	100.5%	—	—	—
Customers	Non-residential		339	335	101.1%	_	_	_
(1,000 households)								
		Total	7,086	7,045	100.6%	—	—	—
Gas Sales Volume (1,000m ³)	Residential		278, 889	304, 717	91.5%	2, 272, 500	2, 271, 083	100.1%
	Non-residentia	Industrial	373, 818	398, 258	93.9%	4, 221, 518	4, 355, 192	96.9%
		Commercial	72, 504	79,008	91.8%	897, 697	926, 560	96.9%
		Public and						
		Medical	60,238	65,913	91.4%	642,004	647, 963	99.1%
	Total		506, 560	543, 179	93.3%	5, 761, 219	5, 929, 715	97.2%
	Total		785, 449	847, 896	92.6%	8, 033, 718	8, 200, 798	98.0%
	Wholesales		41,079	43,036	95.5%	469, 115	480, 350	97.7%
Total			826, 528	890, 932	92.8%	8, 502, 833	8,681,148	97.9%

2. Temperature and Water Temperature

		February		March			
	Feb-13	Feb-12	Change	Mar-13	Mar-12	Change	
Temperature (C)	5.6	5.1	+0.5	10.7	9.1	+1.6	
Water Temperature (C)*	7.6	7.2	+0.4	10.3	9.6	+0.7	

* Measured by Osaka Gas