

## Gas Sales Volume

August 2012

19 September 2012  
Osaka Gas Co., Ltd.

In August, monthly gas sales volume totaled 635 million cubic meters, down 3.2% from the previous year. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume increased by 1.6% from the previous year due to longer meter reading schedules.

### [Non-Residential - Industrial]

The gas sales volume decreased by 3.3% from the previous year due to decrease in capacity utilization of our customers' facilities and shorter meter reading schedules.

### [Non-Residential - Commercial]

The gas sales volume decreased by 4.9% from the previous year due to our customers' energy conservation trend and shorter meter reading schedules.

### [Non-Residential - Public and Medical]

The gas sales volume decreased by 2.1% from the previous year due to our customers' energy conservation trend and shorter meter reading schedules.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Aug-12	Change from August-11
Number of newly built houses		6,424	120.5%
Gas Sales (1,000m <sup>3</sup> )	Residential	79,673	101.6%
	Non-residential	517,838	96.6%
	Wholesale	37,477	90.5%
Total volume of gas sales		634,987	96.8%

### 2. Temperature and Water Temperature

	July			August		
	Jul-12	Jul-11	Change	Aug-12	Aug-11	Change
Temperature (C)	27.8	27.9	-0.1	29.4	28.9	+0.5
Water Temperature (C)*	24.6	26.0	-1.4	28.0	27.9	+0.1

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Aug-12	Aug-11	Change (%)	FY2013.3 Apr.-Aug.	FY2012.3 Apr.-Aug.	Change (%)	
Number of newly built houses		6,424	5,330	120.5%	29,576	26,375	112.1%	
Number of Customers (1,000 households)	Residential	6,717	6,686	100.5%	—	—	—	
	Non-residential	336	332	101.2%	—	—	—	
	Total	7,054	7,018	100.5%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	79,673	78,436	101.6%	758,589	770,695	98.4%	
	Non-residential	Industrial	351,920	363,857	96.7%	1,775,567	1,768,615	100.4%
		Commercial	96,631	101,646	95.1%	366,506	387,683	94.5%
		Public and Medical	69,286	70,751	97.9%	243,973	256,910	95.0%
	Total	517,838	536,254	96.6%	2,386,045	2,413,208	98.9%	
	Total	597,511	614,690	97.2%	3,144,634	3,183,903	98.8%	
	Wholesales	37,477	41,390	90.5%	187,811	195,515	96.1%	
Total	634,987	656,080	96.8%	3,332,444	3,379,419	98.6%		