

## Gas Sales Volume

July 2012

16 August 2012  
Osaka Gas Co., Ltd.

In July, monthly gas sales volume totaled 650 million cubic meters, up 0.1% from the previous year. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume increased by 2.6% from the previous year due to lower water temperatures in July which caused hot water demand increase.

### [Non-Residential - Industrial]

The gas sales volume increased by 2.4% from the previous year due to our marketing effort to create new demand and increase in capacity utilization of our customers' facilities.

### [Non-Residential - Commercial]

The gas sales volume decreased by 10.2% from the previous year due to our customers' energy conservation trend and lower temperatures which caused cooling demand decrease.

### [Non-Residential - Public and Medical]

The gas sales volume decreased by 9.2% from the previous year due to our customers' energy conservation trend and lower temperatures which caused cooling demand decrease.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Jul-12	Change from July-11
Number of newly built houses		5,806	112.2%
Gas Sales (1,000m <sup>3</sup> )	Residential	102,102	102.6%
	Non-residential	507,909	99.0%
	Wholesale	39,502	108.4%
Total volume of gas sales		649,513	100.1%

### 2. Temperature and Water Temperature

	June			July		
	Jun-12	Jun-11	Change	Jul-12	Jul-11	Change
Temperature (C)	23.0	24.2	-1.2	27.8	27.9	-0.1
Water Temperature (C)*	21.5	20.4	+1.1	24.6	26.0	-1.4

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Jul-12	Jul-11	Change (%)	FY2013.3 Apr.-Jul.	FY2012.3 Apr.-Jul.	Change (%)	
Number of newly built houses		5,806	5,173	112.2%	23,152	21,045	110.0%	
Number of Customers (1,000 households)	Residential	6,714	6,685	100.4%	—	—	—	
	Non-residential	336	332	101.2%	—	—	—	
	Total	7,050	7,017	100.5%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	102,102	99,474	102.6%	678,916	692,259	98.1%	
	Non-residential	Industrial	378,140	369,364	102.4%	1,423,647	1,404,758	101.3%
		Commercial	77,321	86,064	89.8%	269,874	286,037	94.3%
		Public and Medical	52,448	57,788	90.8%	174,686	186,160	93.8%
	Total	507,909	513,216	99.0%	1,868,207	1,876,954	99.5%	
	Total	610,011	612,690	99.6%	2,547,123	2,569,214	99.1%	
	Wholesales	39,502	36,447	108.4%	150,334	154,125	97.5%	
Total	649,513	649,137	100.1%	2,697,457	2,723,339	99.0%		