

## Gas Sales Volume

October 2011

17 November 2011  
Osaka Gas Co., Ltd.

In October, monthly gas sales volume totaled 623 million cubic meters, up by 3.6% from the previous year. The gas sales volumes have exceeded the previous year for three consecutive months. The sales profiles in each customer category are as shown below.

**[Residential]**

The gas sales volume increased by 6.9% from the previous year due to lower water temperatures in September and October which caused hot water demand increase.

**[Non-Residential - Industrial]**

The gas sales volume increased by 7.1% from the previous year due to increase in capacity utilization of our customers' facilities and our marketing effort to create new demand.

**[Non-Residential - Commercial]**

The gas sales volume decreased by 8.6% from the previous year due to our customers' energy conservation trend and lower temperature in September which caused cooling demand decrease.

**[Non-Residential - Public and Medical]**

The gas sales volume decreased by 5.3% from the previous year due to our customers' energy conservation trend and lower temperature in September which caused cooling demand decrease.

The details are as follows;

1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Oct-11	Change from Oct.-10
Number of newly built houses		7,439	118.4%
Gas Sales (1,000m <sup>3</sup> )	Residential	108,617	106.9%
	Non-residential	479,507	102.8%
	Wholesale	34,658	105.6%
	Total volume of gas sales	622,783	103.6%

2. Temperature and Water Temperature

	September			October		
	Sep-11	Sep-10	Change	Oct-11	Oct-10	Change
Temperature (C)	25.2	26.7	-1.5	19.5	19.9	-0.4
Water Temperature (C)*	25.2	28.0	-2.8	20.9	22.3	-1.4

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Oct-11	Oct-10	Change (%)	FY2012.3 Apr.-Oct.	FY2011.3 Apr.-Oct.	Change (%)	
Number of newly built houses		7,439	6,282	118.4%	39,097	39,365	99.3%	
Number of Customers (1,000 households)	Residential	6,691	6,661	100.4%	—	—	—	
	Non-residential	332	330	100.7%	—	—	—	
	Total	7,023	6,991	100.5%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	108,617	101,637	106.9%	961,270	951,299	101.0%	
	Non-residential	Industrial	349,169	326,056	107.1%	2,478,605	2,373,463	104.4%
		Commercial	78,103	85,411	91.4%	563,372	599,621	94.0%
		Public and Medical	52,235	55,143	94.7%	376,041	385,727	97.5%
	Total	479,507	466,610	102.8%	3,418,019	3,358,810	101.8%	
	Total	588,125	568,248	103.5%	4,379,289	4,310,109	101.6%	
	Wholesales	34,658	32,808	105.6%	267,627	264,129	101.3%	
Total	622,783	601,056	103.6%	4,646,916	4,574,239	101.6%		