

## Gas Sales Volume

July 2011

16 August 2011  
Osaka Gas Co., Ltd.

In July, monthly gas sales volume totaled 649 million cubic meters, down by 0.4% from the previous year. The gas sales volumes did not reach the previous year for the first time in nineteen month after December, 2009. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume decreased by 5.3% from the previous year due to higher water temperatures in July which caused hot water demand decrease.

### [Non-Residential - Industrial]

The gas sales volume increased by 2.6% from the previous year due to increase in capacity utilization of our customers' facilities and our marketing effort to create new demand.

### [Non-Residential - Commercial]

The gas sales volume decreased by 4.3% from the previous year due to our customers' energy conservation trend.

### [Non-Residential - Public and Medical]

The gas sales volume remained as the same as the previous year.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Jul-11	Change from Jul.-10
Number of newly built houses		5,173	118.9%
Gas Sales (1,000m <sup>3</sup> )	Residential	99,474	94.7%
	Non-residential	513,216	101.1%
	Wholesale	36,447	94.0%
	Total volume of gas sales	649,137	99.6%

### 2. Temperature and Water Temperature

	June			July		
	Jun-11	Jun-10	Change	Jul-11	Jul-10	Change
Temperature (C)	24.2	23.9	+0.3	27.9	27.9	+0.0
Water Temperature (C)*	20.4	21.7	-1.3	26.0	25.2	+0.8

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Jul-11	Jul-10	Change (%)	FY2012.3 Apr.-Jul.	FY2011.3 Apr.-Jul.	Change (%)	
Number of newly built houses		5,173	4,351	118.9%	21,045	20,836	101.0%	
Number of Customers (1,000 households)	Residential	6,685	6,656	100.4%	—	—	—	
	Non-residential	332	330	100.6%	—	—	—	
	Total	7,017	6,986	100.4%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	99,474	104,990	94.7%	692,259	700,624	98.8%	
	Non-residential	Industrial	369,364	360,013	102.6%	1,404,758	1,352,198	103.9%
		Commercial	86,064	89,932	95.7%	286,037	293,071	97.6%
		Public and Medical	57,788	57,833	99.9%	186,160	181,880	102.4%
	Total	513,216	507,778	101.1%	1,876,954	1,827,148	102.7%	
	Total	612,690	612,769	100.0%	2,569,214	2,527,772	101.6%	
	Wholesales	36,447	38,785	94.0%	154,125	152,579	101.0%	
Total	649,137	651,554	99.6%	2,723,339	2,680,351	101.6%		