

## Gas Sales Volume

May 2011

16 June 2011  
Osaka Gas Co., Ltd.

In May, monthly gas sales volume totaled 673 million cubic meters, up by 2.1% from the previous year. The gas sales volumes have exceeded the previous year for seventeen consecutive months. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume decreased by 3.8% from the previous year due to higher temperatures and water temperatures in April which caused hot water and heating demand decrease.

### [Non-Residential - Industrial]

The gas sales volume increased by 7.5% from the previous year due to increase in capacity utilization of our customers' facilities and our marketing effort to create new demand.

### [Non-Residential - Commercial]

The gas sales volume decreased by 7.6% from the previous year due to shorter metering schedules.

### [Non-Residential - Public and Medical]

The gas sales volume decreased by 2.6% from the previous year due to shorter metering schedules.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		May-11	Change from May-10
Number of newly built houses		4, 292	103. 6%
Gas Sales (1,000m <sup>3</sup> )	Residential	193, 949	96. 2%
	Non-residential	437, 703	104. 3%
	Wholesale	41, 743	108. 3%
	Total volume of gas sales	673, 394	102. 1%

### 2. Temperature and Water Temperature

	April			May		
	Apr-11	Apr-10	Change	May-11	May-10	Change
Temperature (C)	13. 8	13. 6	+0. 2	19. 6	18. 8	+0. 8
Water Temperature (C)*	13. 8	13. 2	+0. 6	17. 5	17. 9	-0. 4

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		May-11	May-10	Change (%)	FY2012.3 Apr.-May	FY2011.3 Apr.-May	Change (%)	
Number of newly built houses		4,292	4,144	103.6%	11,724	10,665	109.9%	
Number of Customers (1,000 households)	Residential	6,682	6,654	100.4%	—	—	—	
	Non-residential	332	330	100.5%	—	—	—	
	Total	7,014	6,984	100.4%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	193,949	201,562	96.2%	452,810	456,689	99.2%	
	Non-residential	Industrial	337,599	314,109	107.5%	686,871	652,176	105.3%
		Commercial	62,555	67,055	93.3%	132,622	136,961	96.8%
		Public and Medical	37,548	38,551	97.4%	89,166	87,504	101.9%
		Total	437,703	419,715	104.3%	908,658	876,641	103.7%
	Total	631,651	621,277	101.7%	1,361,469	1,333,330	102.1%	
	Wholesales	41,743	38,558	108.3%	79,318	75,752	104.7%	
Total	673,394	659,835	102.1%	1,440,787	1,409,082	102.3%		