

## Gas Sales Volume

April 2011

20 May 2011  
Osaka Gas Co., Ltd.

In April, monthly gas sales volume totaled 767 million cubic meters, up by 2.4% from the previous year. The gas sales volumes have exceeded the previous year for sixteen consecutive months. The sales profiles in each customer category are as shown below.

**[Residential]**

The gas sales volume increased by 1.5% from the previous year due to lower temperatures and water temperatures in March, which caused hot water and heating demand increase.

**[Non-Residential - Industrial]**

The gas sales volume increased by 3.3% from the previous year due to our marketing efforts to create new demand and increase in capacity utilization of our customers' facilities.

**[Non-Residential - Commercial]**

The gas sales volume increased by 0.2% from the previous year, due to lower temperatures and water temperatures in March, which caused hot water and heating demand increase.

**[Non-Residential - Public and Medical]**

The gas sales volume increased by 5.4% from the previous year, due to lower temperatures and water temperatures in March, which caused hot water and heating demand increase.

The details are as follows;

1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Apr-11	Change from April-10
Number of newly built houses		7,432	114.0%
Gas Sales (1,000m <sup>3</sup> )	Residential	258,861	101.5%
	Non-residential	470,956	103.1%
	Wholesale	37,576	101.0%
	Total volume of gas sales	767,393	102.4%

2. Temperature and Water Temperature

	March			April		
	Mar-11	Mar-10	Change	Apr-11	Apr-10	Change
Temperature (C)	8.1	9.6	-1.5	13.8	13.6	+0.2
Water Temperature (C)*	9.9	10.8	-0.9	13.8	13.2	+0.6

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Apr-11	Apr-10	Change (%)	
Number of newly built houses		7,432	6,521	114.0%	
Number of Customers (1,000 households)	Residential	6,682	6,651	100.5%	
	Non-residential	332	330	100.5%	
	Total	7,013	6,981	100.5%	
Gas Sales (1,000m <sup>3</sup> )	Residential	258,861	255,127	101.5%	
	Non-residential	Industrial	349,272	338,067	103.3%
		Commercial	70,067	69,906	100.2%
		Public and Medical	51,618	48,953	105.4%
		Total	470,956	456,926	103.1%
	Total	729,817	712,053	102.5%	
	Wholesales	37,576	37,194	101.0%	
Total	767,393	749,246	102.4%		