

Gas Sales Volume

September 2011

19 October 2011
Osaka Gas Co., Ltd.

First half of F.Y. 2012 (ending March 2012)

Gas sales volume for the first half of the fiscal year ending March 2012 totaled 4,024 million cubic meters, up by 1.3% from the previous year.

The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume increased by 0.4% from the previous year, due to lower temperatures and water temperatures for the period.

[Non-Residential - Industrial]

The gas sales volume increased by 4.0% from the previous year, due to our marketing effort to create new demand and increase in capacity utilization of our customers' facilities.

[Non-Residential - Commercial]

The gas sales volume decreased by 5.6% from the previous year, due to our customers' energy conservation trend and lower temperatures in August and September which caused decrease in air-conditioning demand.

[Non-Residential - Public and Medical]

The gas sales volume decreased by 2.1% from the previous year, due to the same reason as commercial gas sales.

[Wholesale]

The gas sales volume increased by 0.7% from the previous year.

September 2011

In September, monthly gas sales volume totaled 645 million cubic meters, up by 0.1% from the previous year.

The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume increased by 16.9% from the previous year, due to lower water temperatures in August and September, which caused increase of hot water demand.

[Non-Residential - Industrial]

The gas sales volume increased by 2.1% from the previous year, due to our marketing effort to create new demand and increase in capacity utilization of our customers' facilities.

[Non-Residential - Commercial]

The gas sales volume decreased by 10.5% from the previous year, due to our customers' energy conservation trend and lower temperatures in August and September which caused decrease air-conditioning demand.

[Non-Residential - Public and Medical]

The gas sales volume decreased by 8.1% from the previous year, due to the same reason as commercial gas sales.

[Wholesale]

The gas sales volume decreased by 2.4% from the previous year.

The details are as follows;

1. Cumulative Gas Sales Volume (1m³=45MJ)

		Sep-11	Sep-10	Change (%)	FY2012.3 Apr.-Sep.	FY2011.3 Apr.-Sep.	Change (%)	
Number of newly built houses		5,283	6,595	80.1%	31,658	33,083	95.7%	
Number of Customers (1,000 households)	Residential	6,688	6,660	100.4%	—	—	—	
	Non-residential	332	330	100.7%	—	—	—	
	Total	7,021	6,990	100.4%	—	—	—	
Gas Sales (1,000m ³)	Residential	81,958	70,135	116.9%	852,653	849,661	100.4%	
	Non-residential	Industrial	360,822	353,387	102.1%	2,129,437	2,047,407	104.0%
		Commercial	97,585	109,057	89.5%	485,269	514,210	94.4%
		Public and Medical	66,896	72,816	91.9%	323,806	330,583	97.9%
	Total	525,303	535,260	98.1%	2,938,511	2,892,200	101.6%	
	Total	607,261	605,396	100.3%	3,791,164	3,741,861	101.3%	
	Wholesales	37,453	38,357	97.6%	232,969	231,321	100.7%	
Total	644,714	643,753	100.1%	4,024,133	3,973,183	101.3%		

(References) Average temperatures and water temperatures

	August			September		
	2011	2010	Change	2011	2010	Change
temperatures	28.9	30.5	-1.6	25.2	26.7	-1.5
water temperatures	27.9	29.1	-1.2	25.2	28.0	-2.8