

## Gas Sales Volume

March 2004

Osaka Gas Co., Ltd.

### Gas Sales Volume in FY2004, ending March 2004

#### Total Gas Sales Volume:

The gas sales volume in FY2004 sums to 7,766 million m3, up by 1.0 % last year.

#### Residential Gas Sales:

Monthly gas sales per household decreased to 34.3 m3, down by 0.5 % due to the hot temperature in winter this year.  
The residential gas sales amounted to 2,304 million m3, up by 0.3 % because of the customer increase.

#### Non-residential Gas Sales ( industrial, commercial, public and medical ) :

The non-residential gas sales volume was 5,280 million m3, up by 1.1 % from last year.

In industrial sector, the gas sales volume increased to 3,735 million m3 because of our efforts for market share increase.

The gas sales for commercial use totaled to 986 million m3 , nearly the same level as last year and the public and medical use, 559 million m3, despite the cold summer and hot winter causing less demand for air conditioning.

#### Wholesale :

The gas sales for other gas supplier came to 182 million m3, up by 8.8 % .

### Gas Sales Volume in March 2004

#### Total Gas Sales Volume:

Total gas sales was up by 3.3% than the same month in last year.

#### Residential Gas Sales:

Monthly gas sales per household decreased by 1.8 % due to the warmer temperature than last year.

#### Non-residential Gas Sales ( industrial, commercial, public and medical ) :

The non-residential gas sales volume was increased by 5.3 %.

In industrial sector, the gas sales volume increased 6.6 % because of our efforts for market share increase.

The gas sales for "commercial", "public and medical" use increased 1.0 % and 3.5 % respectively, despite the cold summer and hot winter causing less demand for air conditioning.

#### Wholesale :

The gas sales to other gas suppliers was up by 19.7 % .

### Cumulative Gas Sales Volume

		Mar. 2004	Mar. 2003	Change (%)	FY2004 Apr. - Mar.	FY2003 Apr. - Mar.	Change (%)	
Number of newly build houses		28,544	30,943	92.2%	135,406	134,669	100.5%	
Number of Customers	Residential	6,316	6,248	101.1%	-	-	-	
	Non-residential	318	314	101.2%	-	-	-	
(1,000 households)								
Total		6,634	6,562	101.1%	-	-	-	
Gas Sales (1,000m3)	Residential	279,329	281,968	99.1%	2,303,554	2,297,630	100.3%	
	Non-residential	Industrial	333,575	312,881	106.6%	3,734,955	3,685,513	101.3%
		Commercial	77,220	76,419	101.0%	985,662	986,152	100.0%
		Public and Medical	54,767	52,900	103.5%	559,485	550,421	101.6%
	Total		465,562	442,201	105.3%	5,280,102	5,222,086	101.1%
	Total		744,891	724,169	102.9%	7,583,656	7,519,716	100.9%
Wholesales		21,477	17,950	119.7%	182,378	167,686	108.8%	
Total		766,368	742,119	103.3%	7,766,034	7,687,402	101.0%	
Monthly gas sales per household (m3/month)		49.9	50.8	98.2%	34.3	34.5	99.5%	

(1m3=45MJ)