

Gas Sales Volume

September 2008

15 October 2008
Osaka Gas Co., Ltd.

First half of F.Y. 2009 (ending March 2009)

Gas sales volume for the first half of the fiscal year ending March 2009 totaled 4,074 million cubic meters, down by 1.8% from the previous year.

The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume decreased by 3.5% from the previous year, due to higher temperatures in April and higher water temperatures in July.

[Non-Residential - Industrial]

The gas sales volume decreased by 0.5% from the previous year, because some of our large customers overhauled their productive facilities, which caused decrease of operation, despite our marketing efforts to create new gas demand.

[Non-Residential - Commercial]

The gas sales volume decreased by 3.9% from the previous year, due to difference in metering schedules and energy conservation shift by our customers.

[Non-Residential - Public and Medical]

The gas sales volume decreased by 1.7% from the previous year, due to the same reason as commercial gas sales.

[Wholesale]

The gas sales volume decreased by 2.5% from the previous year.

September 2007

In September, monthly gas sales volume totaled 683 million cubic meters, up by 2.7% from the previous year.

It was the biggest-ever sales volume for September, and gas sales volumes exceeded the previous year for the first time in three months.

The sales profiles in each customer category are as shown below.

[Residential]

The gas sales volume increased by 5.0% from the previous year, due to lower temperatures and water temperatures in September, which caused increase of hot water demand.

[Non-Residential - Industrial]

The gas sales volume increased by 6.2% from the previous year, due to our marketing efforts to create new gas demand.

[Non-Residential - Commercial]

The gas sales volume decreased by 9.6% from the previous year, due to lower temperatures in August and September, which caused decrease of air-conditioning demand.

[Non-Residential - Public and Medical]

The gas sales volume decreased by 8.5% from the previous year, due to the same reason as commercial gas sales.

[Wholesale]

The gas sales volume increased by 29.5% from the previous year.

The details are as follows;

1. Cumulative Gas Sales Volume (1m³=45MJ)

| | | Sep-08 | Sep-07 | Change (%) | FY2009.3 Apr.-Sep. | FY2008.3 Apr.-Sep. | Change (%) | |
|---|-----------------|--------------------|---------|------------|-----------------------|-----------------------|------------|-------|
| Number of newly built houses | | 11,432 | 10,179 | 112.3% | 49,839 | 50,460 | 98.8% | |
| Number of Customers (1,000 households) | Residential | 6,578 | 6,516 | 101.0% | - | - | - | |
| | Non-residential | 325 | 323 | 100.6% | - | - | - | |
| | Total | 6,903 | 6,839 | 100.9% | - | - | - | |
| Gas Sales (1,000m ³) | Residential | 83,767 | 79,771 | 105.0% | 831,606 | 862,080 | 96.5% | |
| | Non-residential | Industrial | 388,363 | 365,581 | 106.2% | 2,201,187 | 2,212,133 | 99.5% |
| | | Commercial | 106,551 | 117,838 | 90.4% | 519,349 | 540,667 | 96.1% |
| | | Public and Medical | 65,651 | 71,769 | 91.5% | 306,422 | 311,858 | 98.3% |
| | Total | 560,565 | 555,188 | 101.0% | 3,026,958 | 3,064,659 | 98.8% | |
| | Total | 644,332 | 634,958 | 101.5% | 3,858,564 | 3,926,738 | 98.3% | |
| | Wholesales | 38,978 | 30,093 | 129.5% | 215,370 | 220,810 | 97.5% | |
| Total | 683,310 | 665,052 | 102.7% | 4,073,934 | 4,147,549 | 98.2% | | |