

## Gas Sales Volume

March 2008

14 April 2008  
Osaka Gas Co., Ltd.

### **F.Y. 2008 (ending March 2008)**

Gas sales volumes for the fiscal year ending March 2008 totaled 8,887 million cubic meters, up by 1.7% from the previous year. It was the biggest-ever sales volume for one year, and gas sales volumes have exceeded the previous year for 6 years in a row. The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volumes remained almost the same as the previous year.

#### [Non-Residential - Industrial]

The gas sales volumes increased by 2.4% from the previous year, because of our marketing efforts to create new gas demand.

#### [Non-Residential - Commercial]

The gas sales volumes decreased by 1.5% from the previous year, due to lower temperatures in June and July and our customers' advance of energy conservation measures, though our marketing efforts and lower temperatures in January and February contributed

to increase of air-conditioning demand.

#### [Non-Residential - Public and Medical]

The gas sales volumes increased by 1.3% from the previous year, due to our marketing efforts to create new gas demand and lower temperatures in January and February, though our customers' advance of energy conservation measures.

#### [Wholesale]

The gas sales volumes increased by 10.9% from the previous year.

### **March 2007**

In March, monthly gas sales volumes totaled 875 million cubic meters, up by 4.2% from the previous year. The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volumes increased by 9.0% from the previous year, due to lower temperatures, which caused increase of hot water and heating demand.

#### [Non-Residential - Industrial]

The gas sales volumes decreased by 0.7% from the previous year, because some of our large customers overhauled their facilities, despite our marketing efforts to create new gas demand.

#### [Non-Residential - Commercial]

The gas sales volumes increased by 13.2% from the previous year, due to lower temperatures, which caused increase of hot water and heating demand.

#### [Non-Residential - Public and Medical]

The gas sales volumes increased by 18.6% from the previous year, due to lower temperatures, which caused increase of hot water and heating demand.

#### [Wholesale]

The gas sales volumes decreased by 12.3% from the previous year.

The details are as follows;

1. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Mar-08	Mar-07	Change (%)	FY2008.3 Apr.-Mar.	FY2007.3 Apr.-Mar.	Change (%)	
Number of newly built houses		26,779	29,471	90.9%	119,904	126,806	94.6%	
Number of Customers (1,000 households)	Residential	6,556	6,497	100.9%	-	-	-	
	Non-residential	325	323	100.5%	-	-	-	
	Total	6,881	6,820	100.9%	-	-	-	
Gas Sales (1,000m <sup>3</sup> )	Residential	295,227	270,831	109.0%	2,310,289	2,303,053	100.3%	
	Non-residential	Industrial	390,936	393,771	99.3%	4,457,895	4,354,006	102.4%
		Commercial	82,904	73,229	113.2%	1,021,294	1,036,467	98.5%
		Public and Medical	64,426	54,308	118.6%	635,576	627,646	101.3%
	Total	538,266	521,309	103.3%	6,114,765	6,018,119	101.6%	
	Total	833,492	792,140	105.2%	8,425,054	8,321,172	101.2%	
	Wholesales	41,101	46,866	87.7%	461,654	416,388	110.9%	
Total	874,593	839,006	104.2%	8,886,708	8,737,559	101.7%		