

## Gas Sales Volume

September 2007

15 October 2007  
Osaka Gas Co., Ltd.

### **First half of F.Y. 2008 (ending March 2008)**

Gas sales volume for the first half of the fiscal year ending March 2008 totaled 4,148 million cubic meters, up by 0.5% from the previous year.

It was the biggest-ever sales volume for the first half of the fiscal year.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume decreased by 5.4% from the previous year, due to higher temperatures and water temperatures, which caused decrease of hot water demand.

#### [Non-Residential - Industrial]

The gas sales volume increased by 3.7% from the previous year, because of our marketing efforts to create new gas demand.

#### [Non-Residential - Commercial]

The gas sales volume decreased by 4.6% from the previous year, because of higher temperatures in March and April which caused decrease of hot water and heating demand, and because of lower temperatures in June and July which caused decrease of air-conditioning demand.

#### [Non-Residential - Public and Medical]

The gas sales volume decreased by 4.2% from the previous year, due to the same reason as commercial gas sales.

#### [Wholesale]

The gas sales volume increased by 16.9% from the previous year.

### **September 2007**

In September, monthly gas sales volume totaled 665 million cubic meters, down by 2.2% from the previous year.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume decreased by 8.1% from the previous year, due to higher temperatures and water temperatures, which caused decrease of hot water demand.

#### [Non-Residential - Industrial]

The gas sales volume decreased by 1.4% from the previous year, due to influences by renovations of production facilities of major customers, in spite of our marketing efforts to create new gas demand.

#### [Non-Residential - Commercial]

The gas sales volume increased by 1.9% from the previous year, due to higher temperatures, which caused increase of air-conditioning demand.

#### [Non-Residential - Public and Medical]

The gas sales volume increased by 5.0% from the previous year, due to the same reason as commercial gas sales.

#### [Wholesale]

The gas sales volume decreased by 21.1% from the previous year.

The details are as follows;

1. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Sep-07	Sep-06	Change (%)	FY2008.3 Apr.-Sep.	FY2007.3 Apr.-Sep.	Change (%)	
Number of newly built houses		10,179	12,036	84.6%	50,460	49,329	102.3%	
Number of Customers (1,000 households)	Residential	6,516	6,457	100.9%	-	-	-	
	Non-residential	323	322	100.4%	-	-	-	
	Total	6,839	6,780	100.9%	-	-	-	
Gas Sales (1,000m <sup>3</sup> )	Residential	79,771	86,760	91.9%	862,080	911,044	94.6%	
	Non-residential	Industrial	365,581	370,827	98.6%	2,212,133	2,134,108	103.7%
		Commercial	117,838	115,658	101.9%	540,667	566,563	95.4%
		Public and Medical	71,769	68,364	105.0%	311,858	325,645	95.8%
	Total	555,188	554,849	100.1%	3,064,659	3,026,317	101.3%	
	Total	634,958	641,609	99.0%	3,926,738	3,937,361	99.7%	
	Wholesales	30,093	38,163	78.9%	220,810	188,858	116.9%	
Total	665,052	679,772	97.8%	4,147,549	4,126,218	100.5%		