# Gas Sales Volume August 2010

16 September 2010 Osaka Gas Co., Ltd.

In August, monthly gas sales volume totaled 649 million cubic meters, up by 3.5% from the previous year.

The gas sales volumes have exceeded the previous year for eight consecutive months.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume decreased by 11.3% from the previous year due to higher water temperatures in August which caused decrease of hot water demand.

#### [Non-Residential - Industrial]

The gas sales volume increased by 5.5% from the previous year due to increase in capacity utilization of our customers' facilities.

The gas sales volume in August 2010 equals to 95.3% of the volume in August 2008.

#### [Non-Residential - Commercial]

The gas sales volume increased by 3.6% from the previous year, due to higher temperatures in August which caused increase of cooling demand.

#### [Non-Residential - Public and Medical]

The gas sales volume increased by 6.6% from the previous year, due to higher temperatures in August which caused increase of cooling demand.

The details are as follows;

### 1. Gas Sales Volume $(1m^3 = 45MJ)$

|                              |                 | Aug-10   | Change from August-09 |
|------------------------------|-----------------|----------|-----------------------|
| Number of newly built houses |                 | 5, 652   | 84. 9%                |
| Gas Sales (1,000m³)          | Residential     | 78, 902  | 88. 7%                |
|                              | Non-residential | 529, 791 | 105. 3%               |
|                              | Wholesale       | 40, 386  | 114.8%                |
| Total volume of gas sales    |                 | 649, 079 | 103. 5%               |

#### 2. Temperature and Water Temperature

|                        | July   |        |        | August |        |        |  |
|------------------------|--------|--------|--------|--------|--------|--------|--|
|                        | Jul-10 | Jul-09 | Change | Aug-10 | Aug-09 | Change |  |
| Temperature (C)        | 27. 9  | 27. 3  | +0.6   | 30. 5  | 28. 0  | +2.5   |  |
| Water Temperature (C)* | 25. 2  | 25. 8  | -0.6   | 29. 1  | 27. 1  | +2.0   |  |

<sup>\*</sup> Measured by Osaka Gas

## 3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

|                              |                       |                    | Aug-10   | Aug-09   | Change      | FY2011.3    | FY2010.3    | Change  |
|------------------------------|-----------------------|--------------------|----------|----------|-------------|-------------|-------------|---------|
|                              |                       |                    |          |          | (%)         | AprAug.     | AprAug.     | (%)     |
| Number of newly built houses |                       | 5, 652             | 6,655    | 84.9%    | 26, 488     | 28, 635     | 92.5%       |         |
| Number of                    | Number of Residential |                    | 6, 657   | 6, 621   | 100.5%      |             | _           | _       |
| Customers                    | Non-residential       |                    | 330      | 329      | 100.4%      |             | _           | _       |
| (1,000 households)           |                       | Total              | 6, 987   | 6, 950   | 100.5%      |             | _           | _       |
|                              | Residential           |                    | 78, 902  | 88, 912  | 88.7%       | 779, 526    | 744, 412    | 104.7%  |
| Gas Sales<br>(1,000m³)       |                       | Industrial         | 341, 822 | 323, 941 | 105.5%      | 1, 694, 020 | 1, 525, 789 | 111.0%  |
|                              | Non-                  | Commercial         | 112, 082 | 108, 156 | 103.6%      | 405, 153    | 399, 394    | 101.4%  |
|                              | residential           | Public and Medical | 75, 887  | 71, 185  | 106.6%      | 257, 767    | 242, 961    | 106. 1% |
|                              |                       | Total              | 529, 791 | 503, 282 | 105.3%      | 2, 356, 939 | 2, 168, 144 | 108.7%  |
|                              | To                    | otal               | 608, 693 | 592, 195 | 102.8%      | 3, 136, 466 | 2, 912, 556 | 107.7%  |
|                              | Who                   | lesales            | 40, 386  | 35, 166  | 114.8%      | 192, 965    | 171, 147    | 112.7%  |
| Total                        |                       | 649, 079           | 627, 360 | 103.5%   | 3, 329, 430 | 3, 083, 703 | 108.0%      |         |