

## Gas Sales Volume

September 2009

19 October 2009  
Osaka Gas Co., Ltd.

### **First half of F.Y. 2010 (ending March 2010)**

Gas sales volume for the first half of the fiscal year ending March 2010 totaled 3,686 million cubic meters, down by 9.5% from the previous year.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume remained the same as the previous year. This is because of the increase in the number of our customers by 0.7% from the previous year, of higher water temperatures July through September, and of lower temperatures in April and June which caused decrease of hot water demand.

#### [Non-Residential - Industrial]

The gas sales volume decreased by 15.9% from the previous year, due to decrease in capacity utilization of our customers' facilities, despite our marketing efforts to create new gas demand.

#### [Non-Residential - Commercial]

The gas sales volume decreased by 4.8% from the previous year, because of lower temperatures in July and August which caused decrease of cooling demand and of our customers' advance of energy conservation measures.

#### [Non-Residential - Public and Medical]

The gas sales volume decreased by 1.0% from the previous year, due to the same reason as commercial gas sales.

#### [Wholesale]

The gas sales volume decreased by 4.2% from the previous year.

### **September 2009**

In September, monthly gas sales volume totaled 602 million cubic meters.

The sales profiles in each customer category are as shown below.

#### [Residential]

The gas sales volume increased by 1.7% from the previous year, due to lower water temperatures in August and September, which caused increase of hot water demand.

#### [Non-Residential - Industrial]

The gas sales volume decreased by 16.0% from the previous year, due to decrease in capacity utilization of our customers' facilities.

#### [Non-Residential - Commercial]

The gas sales volume decreased by 10.7% from the previous year, due to difference in metering schedules and energy conservation shift by our customers.

#### [Non-Residential - Public and Medical]

The gas sales volume decreased by 8.0% from the previous year, due to the same reason as commercial gas sales.

#### [Wholesale]

The gas sales volume decreased by 9.7% from the previous year.

The details are as follows;

1. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Sep-09	Sep-08	Change (%)	FY2010.3 Apr.-Sep.	FY2009.3 Apr.-Sep.	Change (%)	
Number of newly built houses		6,504	11,432	56.9%	35,139	49,839	70.5%	
Number of Customers (1,000 households)	Residential	6,624	6,578	100.7%	-	-	-	
	Non-residential	329	325	101.1%	-	-	-	
	Total	6,953	6,903	100.7%	-	-	-	
Gas Sales (1,000m <sup>3</sup> )	Residential	85,153	83,767	101.7%	829,564	831,606	99.8%	
	Non-residential	Industrial	326,252	388,363	84.0%	1,852,041	2,201,187	84.1%
		Commercial	95,115	106,551	89.3%	494,509	519,349	95.2%
		Public and Medical	60,427	65,651	92.0%	303,388	306,422	99.0%
	Total	481,794	560,565	85.9%	2,649,938	3,026,958	87.5%	
	Total	566,947	644,332	88.0%	3,479,502	3,858,564	90.2%	
	Wholesales	35,216	38,978	90.3%	206,363	215,370	95.8%	
Total	602,163	683,310	88.1%	3,685,866	4,073,934	90.5%		