

# Gas Sales Volume

October 2008

19 November 2008  
Osaka Gas Co., Ltd.

In October, monthly gas sales volume totaled 657 million cubic meters, down by 1.5% from the previous year. The sales profiles in each customer category are as shown below.

**[Residential]**

The gas sales volume increased by 9.7% from the previous year, due to lower temperatures and lower water temperatures in September and October, which caused increase of hot water demand.

**[Non-Residential - Industrial]**

The gas sales volume decreased by 1.6% from the previous year, because some of our large customers overhauled their productive facilities, despite our marketing efforts to create new gas demand.

**[Non-Residential - Commercial]**

The gas sales volume decreased by 8.7% from the previous year, due to lower temperatures in September and October, which caused decrease of cooling demand.

**[Non-Residential - Public and Medical]**

The gas sales volume decreased by 10.9% from the previous year, due to lower temperatures in September and October, which caused

**1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)**

		Oct-08	Change from Oct.-07
Number of newly built houses		7,500	88.6%
Gas Sales (1,000m <sup>3</sup> )	Residential	114,151	109.7%
	Non-residential	506,012	96.2%
	Wholesale	36,476	99.6%
	Total volume of gas sales	656,639	98.5%

**2. Temperature and Water Temperature**

	September			October		
	Sep-08	Sep-07	Change	Oct-08	Oct-07	Change
Temperature (C)	24.5	27.2	-2.7	19.6	20.0	-0.4
Water Temperature (C)*	26.1	27.6	-1.5	21.6	21.9	-0.3

\* Measured by Osaka Gas

**3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)**

		Oct-08	Oct-07	Change (%)	FY2009.3 Apr.-Oct.	FY2008.3 Apr.-Oct.	Change (%)	
Number of newly built houses		7,500	8,461	88.6%	57,339	58,921	97.3%	
Number of Customers (1,000 households)	Residential	6,582	6,519	101.0%	-	-	-	
	Non-residential	325	323	100.7%	-	-	-	
	Total	6,908	6,843	101.0%	-	-	-	
Gas Sales (1,000m <sup>3</sup> )	Residential	114,151	104,068	109.7%	945,757	966,148	97.9%	
	Non-residential	Industrial	371,003	376,894	98.4%	2,572,189	2,589,027	99.3%
		Commercial	85,201	93,299	91.3%	604,550	633,966	95.4%
		Public and Medical	49,808	55,898	89.1%	356,230	367,757	96.9%
	Total	506,012	526,091	96.2%	3,532,969	3,590,750	98.4%	
	Total	620,163	630,160	98.4%	4,478,727	4,556,898	98.3%	
	Wholesales	36,476	36,619	99.6%	251,846	257,429	97.8%	
Total	656,639	666,778	98.5%	4,730,573	4,814,327	98.3%		