

## Gas Sales Volume

February 2011

16 March 2011  
Osaka Gas Co., Ltd.

In February, monthly gas sales volume totaled 848 million cubic meters, up by 3.9% from the previous year. The gas sales volumes have exceeded the previous year for fourteen consecutive months. The sales profiles in each customer category are as shown below.

### [Residential]

The gas sales volume increased by 2.7% from the previous year due to lower temperatures of the air and water in January and February which caused increase of hot water and heating demand.

### [Non-Residential - Industrial]

The gas sales volume increased by 4.0% from the previous year due to increase in capacity utilization of our customers' facilities.

### [Non-Residential - Commercial]

The gas sales volume increased by 5.2% from the previous year due to lower temperatures which caused increase of hot water and heating demand.

### [Non-Residential - Public and Medical]

The gas sales volume increased by 6.0% from the previous year due to lower temperatures which caused increase of hot water and heating demand.

The details are as follows;

### 1. Gas Sales Volume (1m<sup>3</sup> = 45MJ)

		Feb-11	Change from Feb.-10
Number of newly built houses		7,077	89.4%
Gas Sales (1,000m <sup>3</sup> )	Residential	304,572	102.7%
	Non-residential	499,713	104.5%
	Wholesale	43,937	105.3%
Total volume of gas sales		848,222	103.9%

### 2. Temperature and Water Temperature

	January			February		
	Jan-11	Jan-10	Change	Feb-11	Feb-10	Change
Temperature (C)	4.4	6.1	-1.7	7.4	7.8	-0.4
Water Temperature (C)*	7.8	8.0	-0.2	8.1	8.5	-0.4

\* Measured by Osaka Gas

3. Cumulative Gas Sales Volume (1m<sup>3</sup>=45MJ)

		Feb-11	Feb-10	Change (%)	FY2011.3 Apr.-Feb.	FY2010.3 Apr.-Feb.	Change (%)	
Number of newly built houses		7,077	7,914	89.4%	62,091	67,725	91.7%	
Number of Customers (1,000 households)	Residential	6,673	6,642	100.5%	—	—	—	
	Non-residential	331	330	100.5%	—	—	—	
	Total	7,004	6,972	100.5%	—	—	—	
Gas Sales (1,000m <sup>3</sup> )	Residential	304,572	296,524	102.7%	1,988,153	1,966,487	101.1%	
	Non-residential	Industrial	355,344	341,587	104.0%	3,771,097	3,511,803	107.4%
		Commercial	79,273	75,344	105.2%	894,483	862,094	103.8%
		Public and Medical	65,095	61,414	106.0%	595,458	551,128	108.0%
		Total	499,713	478,344	104.5%	5,261,037	4,925,026	106.8%
	Total	804,285	774,868	103.8%	7,249,191	6,891,513	105.2%	
	Wholesales	43,937	41,729	105.3%	441,450	408,994	107.9%	
Total	848,222	816,597	103.9%	7,690,641	7,300,507	105.3%		