

Supplementary Financial Information for the 1st Quarter of the Fiscal Year ending March 2013

1. Consolidated

		(million yen)				12.3 1Q→13.3 1Q (A→B)	
		(A)FY12.3	(B)FY13.3	FY13.3 Forecast		Change	Remarks (billion yen)
		1Q Results	1Q Results	Interim	Full Year		
Consolidated	Operating Revenues	286,619	328,515	615,000	1,363,000	41,896	Subsidiaries and consolidation adjustment+2.7
	Operating Expenses	267,088	295,409	580,500	1,273,000	28,320	
	Operating Profit	19,530	33,105	34,500	90,000	13,575	Subsidiaries and consolidation adjustment-0.1
	Ordinary Profit	20,681	36,347	33,500	90,000	15,665	Subsidiaries and consolidation adjustment +0.4
	Net Income After Tax	12,472	23,657	21,000	57,000	11,184	Subsidiaries and consolidation adjustment+0.5
	Total Assets *	1,417,835	1,463,125	1,513,100	1,571,500	45,290	
	Total Shareholder's equity *	671,623	705,774	696,600	721,300	34,150	
	Interest-bearing Debt *	550,855	543,990	623,300	584,000	-6,864	
Non-Consolidated	Operating Revenues	230,052	269,247	492,000	1,093,000	39,194	Gas+22.2, Miscellaneous+3.0, Incidental business+13.9
	Operating Expenses	218,957	244,442	471,500	1,035,500	25,484	
	Operating Profit	11,095	24,805	20,500	57,500	13,709	Margin of gas sales+5.5, Margin of incidental business+5.6, Decrease in operating expenses+2.4
	Ordinary Profit	14,806	30,005	24,500	63,000	15,198	
	Net Income After Tax	10,589	21,235	17,500	43,500	10,645	
	Total Assets *	1,125,425	1,168,208	1,199,800	1,249,900	42,782	
	Total Shareholder's equity *	535,453	553,744	551,100	568,600	18,291	
	Interest-bearing Debt *	427,748	430,311	480,900	470,400	2,562	

* B/S items show figures at the end of the each term.

2. Number of Employees and Capital Expenditure

		(A)FY12.3	(B)FY13.3	FY13.3 Forecast		12.3 1Q→13.3 1Q (A→B)	
		1Q Results	1Q Results	Interim	Full Year	Change	Remarks (billion yen)
Consolidated	Number of Employees (*a)	19,849	19,926	20,091	19,992		
	Capital Expenditure (million yen)	14,765	37,507	38,830	101,163	22,741	
	Upgrading Existing Businesses	15,912	8,680	18,500	49,500	-7,232	
	Investment for Incubation and Expansion	9,713	32,672	54,500	120,000	22,958	Ichthys LNG project in Australia, Pearsall shale gas & oil project in USA, LNG vessels, etc.
	Investments (million yen) (*b)	25,625	41,352	73,000	169,500	15,726	
Non-Consolidated	Number of Employees (*a)	5,965	5,986	5,936	5,850	21	
	Capital Expenditure (million yen)	10,632	12,321	27,672	68,071	1,688	

*a): excluding the seconded and including part-time workers

*b): including capital expenditure

3. Non-Consolidated

		(million yen)				12.3 1Q→13.3 1Q (A→B)	
		(A)FY12.3	(B)FY13.3	FY13.3 Forecast		Change	Remarks (billion yen)
		1Q Results	1Q Results	Interim	Full Year		
Gas Sales Revenues		179,818	202,038	375,000	843,200	22,219	Fuel cost adjustment factor+24.5, Gas sales volume change etc.-2.3
Other Revenues (Miscellaneous and Incidental Businesses)		50,233	67,209	117,000	249,800	16,975	
	Miscellaneous	27,377	30,452	54,200	119,200	3,075	
	Gas Appliances	21,222	24,189	41,700	92,000	2,967	Sales increase of ENE-FARM (residential fuel cell) and Gas Heat Pump
	House Pipe Installation	4,479	4,561	9,100	20,800	81	
	Others	1,675	1,702	3,400	6,400	26	
	Incidental Business	22,856	36,756	62,800	130,600	13,900	
Operating Revenues		230,052	269,247	492,000	1,093,000	39,194	
	Fuel Costs	102,416	119,048	227,300	509,700	16,631	
	Sum of Labor Costs, Operating Expenses, Depreciation Costs	71,801	69,352	144,700	305,400	-2,448	Completion of 5-year depreciation of assets whose residual value was 5% in FY2012.3
	Other Expenses (relating with Miscellaneous and Incidental Businesses)	44,739	56,040	99,500	220,400	11,301	
	Miscellaneous	23,640	26,693	49,800	111,600	3,052	
	Gas Appliances	19,186	22,009	40,600	90,900	2,823	Costs increase caused by sales increase of ENE-FARM (residential fuel cell) and Gas Heat Pump
	House Pipe Installation	4,454	4,683	9,200	20,700	228	
	Incidental Business	21,098	29,347	49,700	108,800	8,249	
Operating Expenses		218,957	244,442	471,500	1,035,500	25,484	
Operating Profit		11,095	24,805	20,500	57,500	13,709	
Non-Operating Profit		3,711	5,199	4,000	5,500	1,488	
	Non-Operating Revenues	5,564	7,169	8,100	13,800	1,605	Increase in dividends received, etc.
	Non-Operating Expenses	1,852	1,969	4,100	8,300	116	
Ordinary Profit		14,806	30,005	24,500	63,000	15,198	
Extraordinary Profit and Loss		0	0	0	0	0	
Income Tax (Current and Deferred)		4,217	8,769	7,000	19,500	4,552	
Net Income After Tax		10,589	21,235	17,500	43,500	10,645	

4. Breakdown of Gross Margin

(million yen)

	(A)FY12.3	(B)FY13.3	FY13.3 Forecast		12.3 1Q→13.3 1Q (A→B)	
	1Q Results	1Q Results	Interim	Full Year	Change	Remarks (billion yen)
Gross Margin of Gas Sales	77,402	82,989	147,700	333,500	5,587	Fuel cost adjustment factor+7.5 Gas sales volume change etc.-2.0
Gas Appliances	2,035	2,179	1,100	1,100	143	
House-Pipe Installation	25	-122	-100	100	-147	
Others	1,675	1,702	3,400	6,400	26	
Gross Margin of Miscellaneous Sales	3,736	3,759	4,400	7,600	22	
Gross Margin of Incidental Business	1,757	7,408	13,100	21,800	5,651	Mainly increase in gross margin of electric power supply
Subtotal	5,494	11,168	17,500	29,400	5,674	
Profit/ Loss on Fuel Cost Adjustment System	-16,789	-9,195	-6,634	-3,097	7,594	
Crude Oil Price (\$/bbl)	115.0	122.6	118.8	116.9	7.6	
Exchange Rate (yen/\$)	81.7	80.2	80.1	80.1	-1.5	

5. Gas Sales Volume

	(A)FY12.3	(B)FY13.3	FY13.3 Forecast		12.3 1Q→13.3 1Q (A→B)	
	1Q Results	1Q Results	Interim	Full Year	Change	Remarks (billion yen)
Averaged Temperature	19.2	19.3	23.3	17.0	0.1	
Gas Sales per Household (m3/month)	34.0	33.0	23.9	32.0	-1.0	
Residential	593	577	834	2,232	-16	-2.7%
Non-residential	1,364	1,360	2,936	5,916	-3	-0.3%
Commercial	200	193	470	903	-7	-3.7%
Public and Medical	128	122	317	609	-6	-4.8%
Industrial	1,035	1,046	2,150	4,404	10	1.0%
Wholesale	118	111	228	474	-7	-5.8%
Total Gas Sales Volume (million m3) *45MJ/m3	2,074	2,048	3,998	8,621	-26	-1.3%
Supply for Non-Regulated Customers	1,179	1,176	2,520	5,083	-3	-0.2%
Number of Customers (thousand)	7,015	7,049	7,053	7,078	33	
Number of Newly Built Houses (thousand)	16	17	36	81	1	

(Reference) Consolidated Gas Sales Volume

	(A)FY12.3	(B)FY13.3	FY13.3 Forecast		12.3 1Q→13.3 1Q (A→B)	
	1Q Results	1Q Results	Interim	Full Year	Change	Remarks (billion yen)
Osaka Gas	2,074	2,048	3,998	8,621	-26	
Nabari Kintetsu Gas	7.2	7.2	12.2	22.6	0.0	
Toyooka Energy	2.5	2.6	4.0	7.2	0.1	
Shingu Gas	0.4	0.4	0.8	1.3	0.0	
Total Gas Sales Volume (million m3) *45MJ/m3	2,084	2,058	4,015	8,652	-26	-1.3%

<Abbreviation>
OG: Osaka Gas

<Disclaimer>

Certain statements contained herein are forward-looking statements, strategies and plans, which reflect our judgment based on information available to date. Actual results may differ materially from those discussed in such statements. Among the factors that could cause actual results to differ materially are: economic trends in Japan, sharp fluctuations in exchange rate and oil prices, and extraordinary weather conditions.

Segment and Subsidiaries Information
for the 1st Quarter of the Fiscal Year
ending March 2013

July 2012
Osaka Gas Co., Ltd.

		(million yen)				(million yen)			
		Operating Revenues				Segment Profit (Operating Profit + Gains of Equity Method Affiliates)			
		(A)FY12.3	(B)FY13.3	FY13.3		(A)FY12.3	(B)FY13.3	FY13.3	
		1Q Results	1Q Results	Forecast	12.3 1Q→13.3 1Q(A→B)	1Q Results	1Q Results	Forecast	12.3 1Q→13.3 1Q(A→B)
					Changes				Changes
					Remarks				Remarks
FY12.3 end: Number of Consolidated Subsidiaries 133									
FY13.3 1Q end: Number of Consolidated Subsidiaries 130									
Affiliated Recorded by Equity 9 at FY12.3 end and at FY13.3 1Q end									
(Gains of Equity Method Affiliates included in the segment total)		—	—	—	—	-2	-12	11	▲10
Gas		219,078	246,445	1,016,000	+27,366	10,092	18,275	37,500	+8,182
	Osaka Gas	207,196	232,490	962,400	+25,294	9,337	17,396	35,700	+8,058
	Osaka Gas Customer Relations	3,087	3,135	12,677	+47	34	-21	116	▲56
	Osaka Gas Housing & Equipment	2,747	3,562	15,820	+814	-18	95	485	+113
	Kansai Business Information	1,825	1,619	6,433	▲205	133	32	324	▲100
	Creative Techno Solution	4,264	5,334	23,064	+1,069	113	342	-8	+229
	Osaka Gas Security Service	2,147	2,241	9,063	+93	-17	0	380	+116
	Kinpai	2,018	2,101	15,659	+82	-1	-62	217	▲61
(Gains of Equity Method Affiliates included in the segment total)		—	—	—	—	249	242	81	▲6
LPG, Electricity, and Other Energies		37,779	51,766	228,500	+13,986	4,806	9,785	33,500	+4,978
	Osaka Gas	22,856	36,756	130,600	+13,900	1,757	7,408	21,800	+5,651
	Liquid Gas	2,275	2,758	10,895	+482	162	116	867	▲46
	Osaka Gas LPG	3,867	4,050	15,904	+183	369	220	542	▲149
	Nissho Petroleum Gas	5,983	4,216	20,833	▲1,766	21	28	85	+7
	Nissho Propane Sekiyu	3,595	3,337	20,581	▲258	23	-2	244	▲25
(Gains of Equity Method Affiliates included in the segment total)		—	—	—	—	1,224	1,567	3,148	+343
International Energy Businesses		2,431	2,690	11,000	+258	1,660	2,308	5,500	+647
	Osaka Gas Energy America Corporation	927	1,213	4,651	+286	216	546	1,709	+329
	Osaka Gas International Transport	457	457	1,999	±0	152	143	675	▲8
	Idemitsu Snorre Oil Development *1	—	—	—	—	809	1,085	2,290	+275
(Gains of Equity Method Affiliates included in the segment total)		—	—	—	—	0	70	258	+70
Environment and Non-Energy Businesses		41,387	41,260	170,000	▲127	3,866	3,913	15,500	+46
	Real Estate	4,441	5,241	19,463	+800	1,608	1,864	5,617	+256
	Osaka Gas Maison	352	0	0	▲352	-11	-6	-31	+5
	Information Technology	5,546	5,786	27,500	+240	-154	154	2,421	+309
	Sakura Information Systems	4,442	4,862	18,800	+420	45	122	740	+77
	Ube Information Systems	1,027	1,178	5,076	+150	-72	20	96	+92
	Advanced Materials	4,347	3,291	14,057	▲1,056	473	-78	-847	▲552
	Japan EnviroChemicals	3,593	3,231	14,291	▲362	481	340	1,174	▲141
	Others	3,884	3,672	14,504	▲212	361	465	1,920	+103
	Osaka Gas Finance	2,428	2,403	9,424	▲24	410	302	1,200	▲107
	Osaka Gas Engineering	764	712	9,091	▲51	-91	-18	253	+72
	Osaka Gas Autoservice	1,989	1,976	7,556	▲12	167	139	581	▲28
	IL-Net	1,392	1,363	5,931	▲29	-78	-53	163	+25
	Osaka Gas Business Create	2,628	2,118	9,024	▲510	228	183	698	▲44
	Osaka Gas Excellent Agency	398	957	4,191	+559	-1	10	51	+11
(Gains of Equity Method Affiliates included in the segment total)		—	—	—	—	1,471	1,868	3,500	+397
Subtotal		300,676	342,162	1,425,500	+41,485	20,424	34,283	92,000	+13,858
Elimination and Consolidation		-14,057	-13,647	-62,500	+410	577	691	1,500	+113
Total		286,619	328,515	1,363,000	+41,895	21,002	34,974	93,500	+13,971

*1 affiliated company recorded by equity