

## Summary of Business Segments

The Osaka Gas Group divides its operations into five business segments: Gas; LPG, Electricity and Other Energies; Gas Appliances and House-pipe Installation; Real Estate; and Others. The Group also classifies its companies under two business groups: a growth-oriented group that seeks to maximize synergies with the energy business, and a group of contributors to consolidated profits that independently pursues inflows of cash from outside the Group mainly through non-energy businesses. Expanding growth businesses through selective and concentrated allocation of resources and by quickly realizing and accelerating positive SVA of associated companies, the Osaka Gas Group endeavors to increase its overall corporate value.



### Gas

Osaka Gas Co., Ltd., Nabari Kintetsu Gas Co., Ltd., Toyooka Energy Co., Ltd., Sasayama-Toshi Gas Co., Ltd., and Shingu Gas Co., Ltd. are engaged in manufacture, supply, and sales of natural gas. Osaka Gas Customer Relations, Co., Ltd. performs maintenance checks on gas equipment and appliances, meter-reading, and collection of gas charges.

Millions of Yen	FY06	FY07	FY08
Operating revenues* <sup>1</sup>	608,142	669,733	<b>703,926</b>
Operating income	61,811	63,604	<b>44,262</b>
Total assets at end of year	686,433	663,540	<b>664,520</b>
ROA* <sup>2</sup>	9.1%	9.4%	<b>6.7%</b>
Operating income margin	10.2%	9.5%	<b>6.3%</b>



### LPG, Electricity and Other Energies

Liquid Gas Co., Ltd. conducts sales of industrial gas and LPG. Nissho Petroleum Gas Corporation and other companies sell LPG and other products. Gas and Power Co., Ltd., Nakayama Joint Power Generation Co., Ltd., and Nakayama Nagoya Joint Power Generation Co., Ltd. are engaged in electric power generation. Gas and Power Investment Co., Ltd. handles district heating/cooling operations and other businesses. Cogeneration Technology Service Co., Ltd. designs, installs, sells, and provides maintenance for cogeneration systems. Included in this segment are Osaka Gas International Transport Inc., which is engaged in the LNG transport business, and Osaka Gas Summit Resources Co., Ltd., which develops petroleum businesses.

Millions of Yen	FY06	FY07	FY08
Operating revenues* <sup>1</sup>	186,342	232,092	<b>262,440</b>
Operating income	18,519	13,464	<b>13,929</b>
Total assets at end of year	299,986	316,702	<b>365,693</b>
ROA* <sup>2</sup>	7.7%	4.4%	<b>4.1%</b>
Operating income margin	9.9%	5.8%	<b>5.3%</b>



### Gas Appliances and House-pipe Installation

Osaka Gas Co., Ltd., Enetec Osaka Co., Ltd., Enetec Kyoto Co., Ltd., Osaka Gas Housing & Equipment Co., Ltd., Hearts Co., Ltd. and other companies sell housing equipment and gas appliances. Osaka Gas performs the installation of house pipes at customer sites. Kinpai Co., Ltd. performs the installation of indoor and outdoor gas pipes under contract with Osaka Gas. OG Road Co., Ltd. handles recycling of excavated soil and other activities related to gas pipe installation.

Millions of Yen	FY06	FY07	FY08
Operating revenues* <sup>1</sup>	155,339	160,510	<b>148,758</b>
Operating income	5,212	1,436	<b>1,597</b>
Total assets at end of year	59,032	62,632	<b>63,735</b>
ROA* <sup>2</sup>	8.3%	2.4%	<b>2.5%</b>
Operating income margin	3.4%	0.9%	<b>1.1%</b>



### Real Estate

Urbanex Co., Ltd., OG Capital Co., Ltd., Kyoto Research Park Corp. and Kubota Maison Co., Ltd. are engaged in development, leasing, management, and sales of real estate. OSC Engineering Co., Ltd. and Osaka Gas Total Facilities Co., Ltd. provide services such as operation, management and maintenance for buildings and facilities.

Millions of Yen	FY06	FY07	FY08
Operating revenues* <sup>1</sup>	12,908	13,113	<b>16,513</b>
Operating income	6,626	7,272	<b>6,687</b>
Total assets at end of year	111,481	114,772	<b>129,171</b>
ROA* <sup>2</sup>	6.0%	6.4%	<b>5.5%</b>
Operating income margin	51.3%	55.5%	<b>40.5%</b>



### Others

Osaka Gas Information System Research Institute Co., Ltd., and other companies provide a spectrum of software development and computerized information processing services. Osaka Gas Chemicals Co., Ltd. manufactures and sells fine materials and carbon material products. Osaka Gas Security Service Co., Ltd. provides security-related services. OG Sports Co., Ltd. is involved in the operation and management of sports facilities. Other subsidiaries included in this segment are engaged in engineering, leasing and other businesses.

Millions of Yen	FY06	FY07	FY08
Operating revenues* <sup>1</sup>	103,227	99,006	<b>106,507</b>
Operating income	7,752	7,296	<b>8,323</b>
Total assets at end of year	139,929	149,301	<b>158,127</b>
ROA* <sup>2</sup>	5.8%	5.0%	<b>5.4%</b>
Operating income margin	7.5%	7.4%	<b>7.8%</b>

\*<sup>1</sup> Operating revenues stated on this page refer to sales to external customers.

\*<sup>2</sup> ROA is defined as operating income divided by average total assets on this page only.